

LEAP Kick-Off

August 2020



Today's Discussion

Touchpoint	Topic
3:30pm – 3:40pm	Welcome and LEAP Overview <ul style="list-style-type: none">• LEAP Objectives• What Is a Strong Leader?
3:40pm – 3:55pm	Group Discussion: <ul style="list-style-type: none">• The Skill of Self Confidence
3:55pm – 4:15pm	Breakouts: <ul style="list-style-type: none">• Articulating Your Point of View with Clarity and Confidence
4:15pm – 4:25pm	Group Report Outs
4:25pm – 4:30pm	What's Next? <ul style="list-style-type: none">• Future LEAP Topics



LEAP Objectives

Goals

- Expand skills and knowledge to equip you to more effectively serve as strong colleagues and team members
- Develop and hone core capabilities and broaden range of skills to grow your leadership and client management skills
- Increase your agility to grow into new roles or new areas of TKG business

Expectations

- Learning is not limited to these sessions – take advantage of outside time as well
- Come prepared and ready to participate
- Share your perspective on how to make this most valuable for you



What in your mind is
the most important
quality of a strong
leader?



The Skill of Self Confidence



[The Skill of Self Confidence; Dr. Ivan Joseph](#)



Case Study 1

Maddy has been with her current company for 6 months. She was excited to start this job as she loves the culture and her internal team. She was at her prior job for 2 years and it seemed like an appropriate time to take on more responsibilities.

The past month she has made a few mistakes – sending deliverables with errors (e.g., typos, incorrect dates) to the client and most recently helped lead a workshop that went totally off track, resulting in not getting the answers they needed and the client feeling more confused than ever.

Maddy's team has given her feedback that she should try to slow down and double check items, and practice what she is going to say before meeting with the client. Maddy feels like she has lost her confidence. What advice would you give her?



Case Study 2

George has been on a client team for 1 year. The team is well respected by the client and is able to tackle client deliverables in a timely fashion.

George however feels stagnant, his team members are extremely chatty and tend to talk over each other. He has a few ideas as they are moving into 2021 planning, but he is having trouble getting a word in. Every time he tries to speak up during statuses and internal brainstorming meetings, he feels like people don't listen to his point of view and almost feels like he is accidentally interrupting them.

George has set it as one of his personal goals this year to work on articulating his perspective, but with the shift to virtual he has found this even more challenging. What advice would you give him?



Looking Forward: Next Touchpoints

Touchpoint	Topic
October	Team Dynamics: Managing Up, Dealing With Team Conflicts
December	Personal Development: Peaks and Valleys, Understanding and Learning From Your Highs and Lows, Defining Your Personal Leadership Style



THANK YOU!

